



Working together to  
maximise Putney's business potential.

**Reducing Business Costs**



**Meercat**  
ASSOCIATES LIMITED

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# Positively Putney BID pledged to:

- Enhance the reputation of Putney town centre as a welcoming and accessible place to shop, visit and work
- Make Putney a safer and cleaner town centre
- Bring Putney businesses together to help reduce costs and act as an effective lobbying body

We have been looking at a range of projects to deliver these objectives. You will have hopefully seen the BID Ambassadors visiting businesses to improve communications, patrolling the streets and welcoming visitors to Putney.

We have looked at areas in which we could reduce business costs. Positively Putney BID has developed a number of cost saving initiatives to help you save money on your day to day business costs.

# Cost Savings

Positively Putney BID is introducing a joint procurement scheme, which uses the collective buying power of BID members to help you to reduce costs on your business. No matter how good you are at procuring on your own, joining forces with other businesses will ensure you receive the best deal on the market.

We have set up a partnership with Meercat Associates to create Positively Putney BID joint procurement service which aims to deliver financial benefits to you. The service is all paid for and managed by Positively Putney BID.

Meercat Associates are specialists in sourcing and managing contracts for individual businesses and have a track record of partnership-working with BIDs across the country. Meercat Associates manage the whole process on your behalf, including securing best prices, finding the most appropriate service, managing all your contracts when they are up for renewal and switching you to the right deal. Positively Putney BID joint procurement service is free to all BID members and will save you time and money. As no commission is earned on the service, all financial savings achieved will be passed onto you. To start reducing costs on your business utilities, we simply need a copy of your recent bills, which will be analysed in confidence. We will keep you up to date on progress and report outcomes to you in a matter of weeks. If you would like to progress with a service saving you've found, we will help manage the termination process and set up new contracts. For all other services, simply let us know what could help your business and we will advise on the best prices and providers.

# Trade Waste

Every business is legally required to dispose of their waste with a registered company. Positively Putney BID has joined forces with City & Suburban Waste services to offer cheaper trade waste deals.

City & Suburban Waste Services is an independent and family owned local business. They operate within the council time bands for trade waste collection between 9-11AM and 9-11PM, for both sack and wheelie bin services. The revised European Waste Directive states that from the 1st of January 2015 all businesses should be separating their recyclables for collection. They will offer a discount of 20% to all BID members who sign up for a mixed recycling service. Offers are also available on a range of other services including food recycling, general waste, confidential shredding, white goods and electrical items. They take the waste to produce green energy, so it's good for the planet and it's good for your business.

Fewer lorries collecting waste will help traffic congestion, and the impact on air quality.

**Contact 020 8642 4762**

remember to mention you are a Positively Putney member.



# Merchant Fees

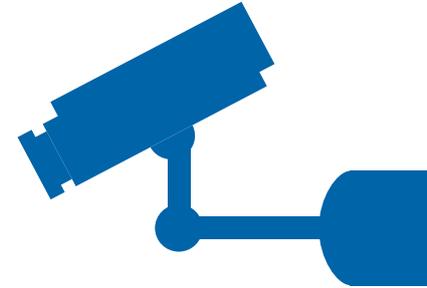
Businesses are faced by an array of complex pricing and industry coding and are primarily unaware of excessive merchant fees. Our experts only need a recent merchant account invoice to produce a comprehensive report showing the potential savings that can be achieved by Positively Putney BID members.



# Retail Radio Scheme

The retail radio scheme connects you directly with the Police, CCTV, BID Ambassadors and businesses within Putney. The scheme is primarily used to address business crime issues, as well as providing additional security to employees.

The  
Positively Putney  
BID has negotiated a  
**special annual fee of**  
**£180**  
for the first sixty  
businesses that  
sign up.

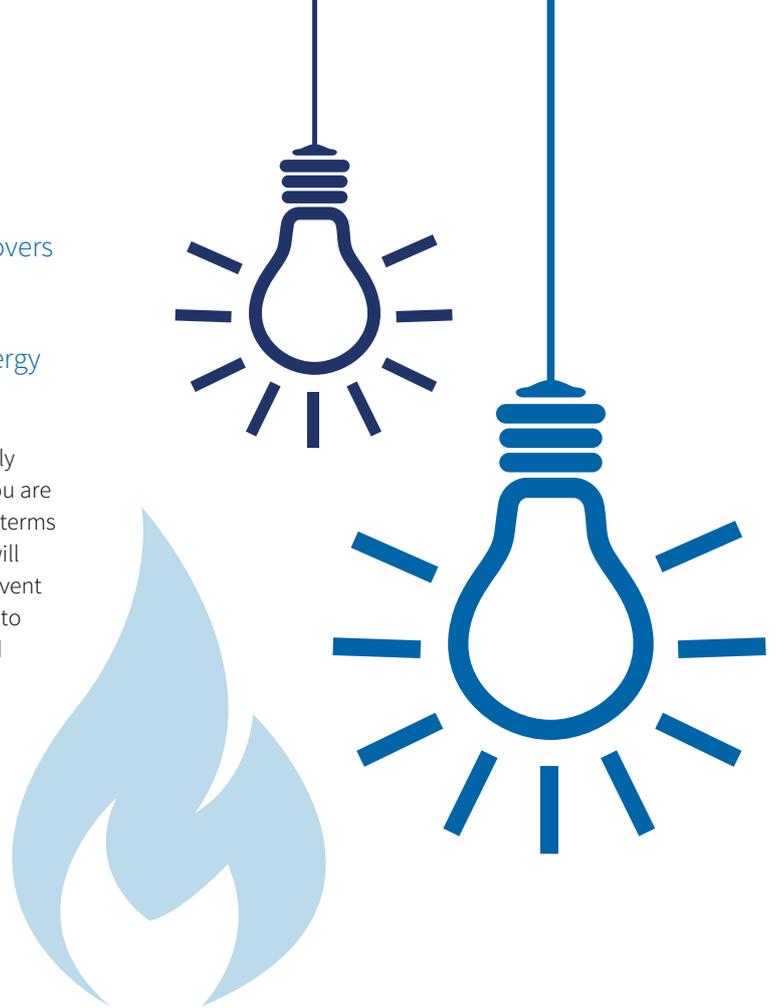


For more information contact  
[jowen3@wandsworth.gov.uk](mailto:jowen3@wandsworth.gov.uk)

# Gas & Electricity

Positively Putney BID Joint Procurement Service covers all aspects of the procurement process to secure cheaper prices for your gas and electricity and fix these prices to protect you from changes in the energy market.

We will monitor and manage your contracts to ensure Positively Putney BID members are always on the best market rates. If you are currently tied into a contract, we will plan and secure the best terms in preparation for the renewal and, by tracking contracts, we will ensure that your contract is terminated at the right time to prevent it from rolling to a higher rate. Our energy experts are on hand to ensure that you have the right energy strategy, monitoring and contract for your business.



# Telecoms

Positively Putney BID Joint Procurement Service is able to provide a concise solution that is tailored to your telecoms requirements.

Looking at business landlines, business mobiles and broadband, we will analyse often complicated itemised bills and secure the best market rates to save you time and money. Our telecom experts will navigate this complex market and use our buying group to secure the best market rates whilst taking away the confusion.



# Safety

By law, every business and organisation has to ensure that their building and equipment is safe and regularly tested to ensure compliance.

## **POSITIVELY PUTNEY BID WILL TAKE CARE OF:**

- Fire Risk Assessments
- Health & Safety Risk Assessments
- Fire Warden Training
- DSE Assessments
- Fixed Wire Testing
- Fire Alarm Testing
- Fire Extinguisher Servicing
- Emergency Lighting Testing
- PAT Testing
- Electrical Maintenance; Planned & Reactive



# Insurance

By bringing together and negotiating for businesses within the same sector we can consolidate your needs and offer better premiums. Your BID insurance team will do all the work for you and provide you with all the support you need.



# Stationery

No matter how digital this world is, every organisation still requires printed material such as business cards, letterheads and other products. We have therefore put together the best quality service at the best rates, exclusively for BID members.

We will also analyse all your stationery requirements and carry out a market test to ensure you receive exactly what you want. Working together, we can reduce deliveries into the BID area while also saving you money.



# BID Ambassadors

Our two Ambassadors, Marta and Nicolas are working closely with businesses, Wandsworth council and the Police to make Putney a more welcoming, safer and cleaner town centre.

The Ambassadors are patrolling Putney six days a week and can assist with issues such as:

- Sticker and fly post removal
- Reporting of broken paving, lamp columns or street furniture
- Reporting abandoned bicycles and fly tipping
- Monitoring of trade waste arrangements

For further  
information or if you  
require assistance

**contact:**

**07811 974 367**  
**07811 974 093**



# Dates for diary

## Workshops:

### **70 Retail Tips and tricks**

Wednesday 16th August,  
17.00 to 19.00

Tequila Mockingbird,  
Putney High Street

### **The Best Christmas ever**

Thursday 5th October,  
time and venue tbc

## Networking:

### **Putney business networking**

Tuesday 26th September,  
18.30 to 20.00

An update on air quality,  
Artisan Coffee Shop,  
203 Upper Richmond Road

## Community events:

### **Putney River Life Funday**

Saturday 9th September,  
10.00 to 17.00

### **Festive Light Switch on**

Friday 1st December

Please  
get in touch to  
book a place at the  
workshops, or to  
have a stall at the  
events.

# Useful Contacts

**Nicola Grant** Putney BID manager

**E** [info@putneybid.com](mailto:info@putneybid.com)

**T** 020 8785 0374



Positively Putney BID working in partnership with Meercat Associates Ltd.

**Meercat Associates Limited**

Rishi Sood  
Managing Director

**T:** 01444 416529

**E:** [info@meercatassociates.com](mailto:info@meercatassociates.com)



**Positively Putney BID**

Crewroom Studios,  
Embankment,  
Putney,  
SW15 1LB

**T:** 020 8785 0374

**E:** [info@putneybid.com](mailto:info@putneybid.com)

